

Market Penetration By Company

1/1/2011 - 8/18/2011

Status: S, Category: Residential, Side: Either Side

Category:1

Area:01

Price Range:1000000,

Rank	Code	Name	Sides	Volume	Average	% Sides	% Volume
1	K94	MCLEAN FAULCONER INC., REALTOR	<u>10.0</u>	\$35,138,500	\$3,513,850	25.00%	43.20%
2	K217	BHG REAL ESTATE III - MAIN OFFICE	<u>6.0</u>	\$7,839,660	\$1,306,610	15.00%	9.63%
3	K80	FRANK HARDY INC.	<u>1.0</u>	\$7,368,500	\$7,368,500	2.50%	9.05%
4	K1112	SLOAN MILBY REAL ESTATE PARTNERS	<u>4.0</u>	\$6,900,000	\$1,725,000	10.00%	8.48%
5	K323	PACE REAL ESTATE ASSOCIATES, LLC.	<u>3.0</u>	\$3,215,460	\$1,071,820	7.50%	3.95%
6	K219	MONTAGUE, MILLER - MAIN OFFICE	<u>2.0</u>	\$3,010,750	\$1,505,375	5.00%	3.70%
7	K1106	REIII COMMERCIAL PROPERTIES	<u>2.0</u>	\$2,900,000	\$1,450,000	5.00%	3.56%
8	K1142	NEST REALTY GROUP	<u>2.0</u>	\$2,550,000	\$1,275,000	5.00%	3.13%
9	K1247	CHARLOTTESVILLE SOLUTIONS	<u>2.0</u>	\$2,100,000	\$1,050,000	5.00%	2.58%
10	NONMLSOFFICE	NONMLSOFFICE	<u>1.0</u>	\$1,875,750	\$1,875,750	2.50%	2.30%
11	K67	ROY WHEELER REALTY CO.	<u>1.0</u>	\$1,475,000	\$1,475,000	2.50%	1.81%
12	K454	KELLER WILLIAMS REALTY	<u>1.0</u>	\$1,475,000	\$1,475,000	2.50%	1.81%
13	K754	PIEDMONT SOTHEBY'S INTERNATIONAL REALTY	<u>1.0</u>	\$1,350,000	\$1,350,000	2.50%	1.65%
14	K1083	LORING WOODRUFF REAL ESTATE ASSOCIATES	<u>1.0</u>	\$1,070,000	\$1,070,000	2.50%	1.31%
15	K59	STEVENS & COMPANY	<u>1.0</u>	\$1,070,000	\$1,070,000	2.50%	1.31%
16	K736	VIRGINIA ESTATES	<u>1.0</u>	\$1,000,000	\$1,000,000	2.50%	1.22%
17	K19	ERA BILL MAY REALTY CO.	<u>1.0</u>	\$1,000,000	\$1,000,000	2.50%	1.22%
Totals			40.00	\$81,338,620	\$2,033,466	100.00%	100.00%

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Prepared by JIM FAULCONER of MCLEAN FAULCONER INC., REALTOR on Friday, August 19, 2011 8:33 AM.